Case Study: Kenall Manufacturing



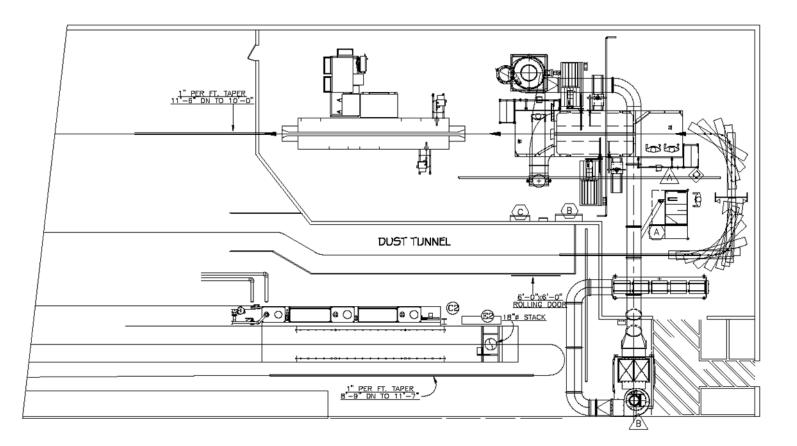
Improved Material Utilization

Powder Recovery

Color Change



<u>Layout</u>





Installation Key Data

Parts: Lighting Solutions

Part size:

- H 1,600 mm
- W 762 mm

Conveyor Speed: Average 3,7 m/min

Scope of delivery:

- 1 x MagicCompact BA02
- 1 x OptiControl CM30 + Light Barrier
- 1 x OptiCenter OC02
- 1 x OptiFlex-AS04 with 14 x OptiGun GA02-1650
- 3 x OptiSelect GM03
- 2 x ZA05 + XT10
- 2 x Fixed Gun Stands
- 1 x FPS 16





3





Company profile:

Founded in 1963 by Ken Hawkins, Kenall Manufacturing carved a niche within the industry by creating the first impact and vandal resistant lighting products, and continues that mission today by providing intelligent, durable and sustainable solutions to complex lighting problems.



8

Kenall was looking to replace their current powder coating booth with a solution that would enable them to improve material reclaim capabilities while increasing their utilization of automatic guns. Color change, powder recovery, and film build consistency were the most important issues.

Key of Gema Success:

Kenall's New Low Profile Sconce Decorative and Durable with Trusted Performance

> During the lab test at Gema's Indianapolis facility, we demonstrated the best application already familiar with results application controls. The analysis of quick Gema's color change capabilities and our already proven network helped service the customer make the decision to convert their remaining powder equipment over to Gema. An overall 10% powder savings was realized soon after the conversion.

